APTTUS®

Revenue Recognition On Salesforce Spring 2018 Release Notes

23 April 2018

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About Release Notes

Apttus Release Notes contain the following information about this release:

- Packages that are required to upgrade to this release.
- System Requirements and Supported Platforms: Information pertaining to the requirements and recommendations you must consider before you proceed with the installation.
- Feature Summary: high-level descriptions of new features and enhancements to existing features, with links to Get Started topics to help you set up and use the new feature or enhancement.
- Data Model Changes from the previous major release.
- Resolved Issues
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(i) This documentation may contain descriptions of software features that are optional and for which you may not have purchased a license. As a result, your specific software solution and/or implementation may differ from those described in this document. Please contact your CSM or AE for information on your specific features and licensing.

Packages

The following packages and dependent packages are required to upgrade to this release. These are the *minimum* required versions; later versions are also supported. The packages marked as **(New)** are new packages for this release and must be installed to upgrade to this version.

Product	Latest Certified Version (Name | Number)
Apttus Revenue Management **(New)**	5.1.127 | 5.127
Apttus Revenue Configuration-Integration **(New)**	2.1.0009 | 2.9
Apttus Contract-Configuration Integration	9.6.0091 | 9.91
Apttus Configuration & Pricing **(New)**	10.6.1383 | 10.1383
Apttus Contract Management **(New)**	9.0.0393.1 | 9.393.1

⚠ Upgrade your Org to the latest Salesforce Winter 2018 release for Apttus Revenue Management Package to work seamlessly.

System Requirements and Supported Platforms

The following table lists the minimum requirements for installing and using Apttus Billing Management.

System Requirements	
Item	**Requirement**
Operating System	Standard Salesforce.com requirements. See Salesforce PDF.
Browser	Apttus supports the following browsers: • Google Chrome™ • Mozilla Firefox™ • Microsoft Edge™ • Apple Safari™ **Note**: Internet Explorer is not supported.

> ⊙ If your Salesforce Org contains an unmanaged declaration of the **RevRec Period** Tab, delete the tab before upgrading to the latest package.

Feature Summary

This release introduces the following updates to Revenue Recognition:

- Revenue Recognition by Legal Entity
- Revenue Recognition for Usage Based Products
- Ability to Modify Agreement Fees to Attach or Remove Performance Obligation

Revenue Recognition by Legal Entity

Apttus Revenue Management introduces the functionality of Recognizing Revenue by Legal Entity. Legal Entities are business units that handle business transactions with customers across geographies. You can recognize and manage your entire revenue from the revenue console for a particular legal entity.

Get Started

For more details on Legal Entity, refer to Legal Entities.

Revenue Recognition for Usage Based Products

With Apttus Revenue Recognition, you can recognize revenue for Usage Based Products. Revenue Recognition for usage-based products is supported for ASC-606.

Get Started

For more details, refer to Revenue Recognition for Usage Based Products.

Ability to Modify Agreement Fees to Attach or Remove Performance Obligation

You can now edit agreement fees to manually associate or remove a performance obligation. The transaction price and the allocation price of the Performance Obligation are updated to reflect the latest changes.

Get Started

For more details, refer to Performance Obligation.

Data Model Changes

The following table lists the data model changes from March 2018 release to Spring 2018 release.

> (i) The System/User column in the following table indicates whether the field is used by the System only (System), or if the field may be used for integration updates (User).

Object	Field	Description	State	Feature	System/ User
Agreement		Represents an agreement in the system	Existing		
	Legal Entity Id	Id of the Legal Entity	New	Revenue Recognition by Legal Entity	User
Legal Entity		Represents a legal entity	New	Revenue Recognition by Legal Entity	User
	Legal Entity Id	Id of the Legal Entity	New	Revenue Recognition by Legal Entity	User
	Company Code	The company code of the Legal Entity	New	Revenue Recognition by Legal Entity	User
	Entity Name	The descriptive name of the legal entity	New	Revenue Recognition by Legal Entity	User
	Is Default	Indicates whether this is a default legal entity	New	Revenue Recognition by Legal Entity	User
	Legal Entity Address Line 1	The Legal Entity Address Line 1	New	Revenue Recognition by Legal Entity	User
	Legal Entity Address Line 2	The Legal Entity Address Line 2	New	Revenue Recognition by Legal Entity	User
	Legal Entity Address Line 3	The Legal Entity Address Line 3	New	Revenue Recognition by Legal Entity	User

Object	Field	Description	State	Feature	System/ User
	Legal Entity Address Line 4	The Legal Entity Address Line 4	New	Revenue Recognition by Legal Entity	User
	Legal Entity City	The Legal Entity City	New	Revenue Recognition by Legal Entity	User
	Legal Entity Country Code	The Legal Entity Country Code	New	Revenue Recognition by Legal Entity	User
	Legal Entity Postal Code	The Legal Entity Postal Code	New	Revenue Recognition by Legal Entity	User
	Legal Entity State	The Legal Entity State	New	Revenue Recognition by Legal Entity	User
	Phone Number	Contact Number of the Legal Entity	New	Revenue Recognition by Legal Entity	User
	Tax ID	The Tax ID for the Legal Entity	New	Revenue Recognition by Legal Entity	User
	VAT Enabled?	Indicates whether VAT is enabled for the legal entity	New	Revenue Recognition by Legal Entity	User
	VAT ID	The VAT ID for the Legal Entity	New	Revenue Recognition by Legal Entity	User
	Website	The Legal Entity Website Address	New	Revenue Recognition by Legal Entity	User
RevRec Period		Holds revenue recognition period constants	Existing		
	Legal Entity Id	Id of the Legal Entity	New	Revenue Recognition by Legal Entity	User

Resolved Issues

Case Number	Description	Apttus Internal ID
Revenue Management v5.127		
	For a large number of agreement records, Revenue Console gave the following error while executing the Rollback Forecast Revenue batch job: Too many query rows This issue is now resolved. Rollback Forecast Revenue batch job run without any error for a large number of agreement records.	REV-398

Known Issues

There are no known issues in this release.

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