

APTTUS[®]

Rebate Management On Salesforce Winter 2017 Release Notes

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About Release Notes

Apttus Release Notes contain the following information about this release:

- [Packages](#) that are required to upgrade to this release.
- [System Requirements and Supported Platforms](#) information pertaining to the requirements and recommendations that you must consider before you proceed with the installation
- [Feature Summary](#): high-level descriptions of new features and enhancements to existing features, with links to Get Started topics to help you set up and use the new feature or enhancement.
- [Resolved Issues](#)
- [Known Issues](#)

Packages

The following packages and dependent packages are required to upgrade to this release. These are the *minimum* required versions; later versions are also supported. The packages marked as **(New)** are new packages for this release and must be installed to upgrade to this version.

Product	Version
Apttus Rebate Management	6.0.0110 (6.110)
Apttus Contract Management	8.5.0396 (8.396)
Apttus Configuration & Pricing	Winter 2017 (10.1258)
Apttus CPQ API	9.4.0067 (9.67)
Apttus Contract-Configuration Integration	9.6.0091 (9.91)

System Requirements and Supported Platforms

The following table lists the minimum requirements for installing and using Rebate Management.

System Requirements	
Item	Requirement
Operating System	Standard Salesforce.com requirements. See Salesforce PDF .
Browser	<p>Apttus supports the following browsers:</p> <ul style="list-style-type: none"> • Microsoft Edge • Mozilla Firefox • Google Chrome <p>Apttus recommends its customers to use “Edge” as the Microsoft browser of choice.</p> <p>Note: Internet Explorer is not supported.</p>
Microsoft Office	<ul style="list-style-type: none"> • Microsoft Word 2007 with Service Pack 2 plus hotfix package 976477 (Word 2007 version number has to be greater than 12.0.6520.4999) • Microsoft Word 2010 (32 bit & 64 bit) <p>Apttus recommends usage of the latest Microsoft Office Suite for the best performance.</p>

Feature Summary

Apttus Rebate Management is a major redesign of Apttus Rebate Management. Key changes involve simplified user experience, standard product support for advanced rebate management use cases and end-to-end Rebate Management processes.

User Experience Enhancements

- **Simplified Interface to enable Sales Reps to negotiate Rebate Programs:** The new release simplifies the user experience to allow the sales rep to create complex Pricing Rebates and MDF incentives.
- **Configurable UI to further improve usability:** The enhanced UI provides configuration options to control the visibility and display order of fields on the pages. It also provides configuration settings and parameters to enable or disable capabilities, and default values on the fields.
- **Customizing incentive display settings:** The Incentive Custom Display Settings have been introduced which allow you to customize the fields displayed in each section of a rebate program. Also, you can hide the clone button for your application.

Business Processes

- **Manage Rebate and MDF Guidance:** Marketing managers can set up reference Rebate Programs and Marketing Milestone Templates. Sales Reps can create a copy of these reference Rebate Programs and Milestone Templates in the Rebate Agreement for quickly creating Rebate Agreements.
- **Negotiate MDF and Pricing Rebates in Rebate Agreements:** Ability to either create a brand new MDF or Rebate incentive on the Rebate Agreement or to create one from guidance rebates.
- **Calculate Estimated and Actual Rebate Payout:** Ability for Rebate Administrators to calculate estimated payout for the current or future period based on the transaction data submitted up to that point.

Get Started

For detailed information on the configuration part, see [Admin Guide](#).

For detailed information on how the new UI will benefit an end user, see [User Guide](#).

Resolved Issues

There are no resolved issues in the Rebate Management Winter 2017 Release on the Salesforce Platform.

Known Issues

There are no known issues in the Rebate Management Winter 2017 Release on the Salesforce Platform.

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